



## National Summit for Rural Traffic Safety Culture 2010

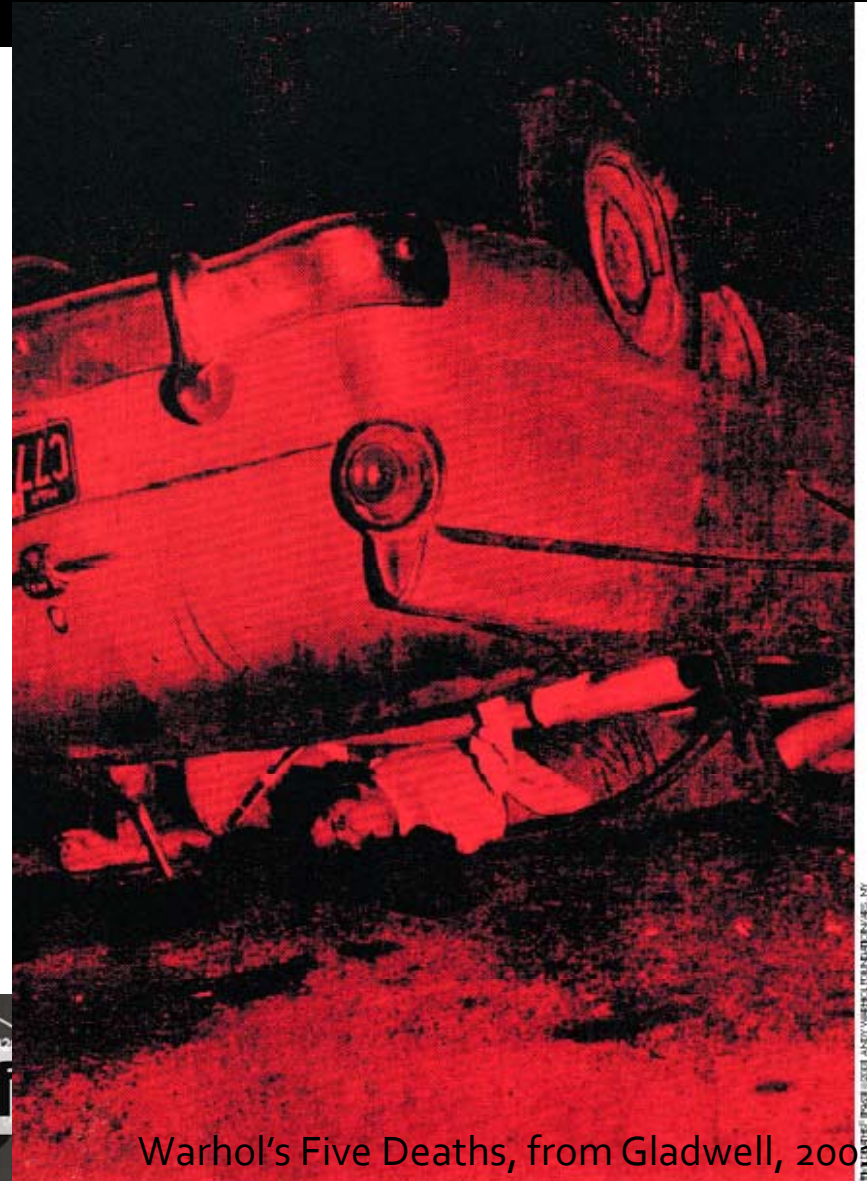
# Making of Driving Cultures

John D. Lee University of Wisconsin-Madison

Moeckli, J., & Lee, J. D. (2007). The making of driving cultures. *AAA Compendium on Driving Culture*

# The Persistent Epidemic

- Haddon declared traffic deaths an epidemic (1958)
- Energized a response for increased crashworthiness and creation of NHTSA
- Response to the polio epidemic began at the same time and is almost eradicated
- Why does the traffic epidemic persist?—Obesity as a better epidemic analogy



Warhol's Five Deaths, from Gladwell, 200

# Limits of Passive Safety



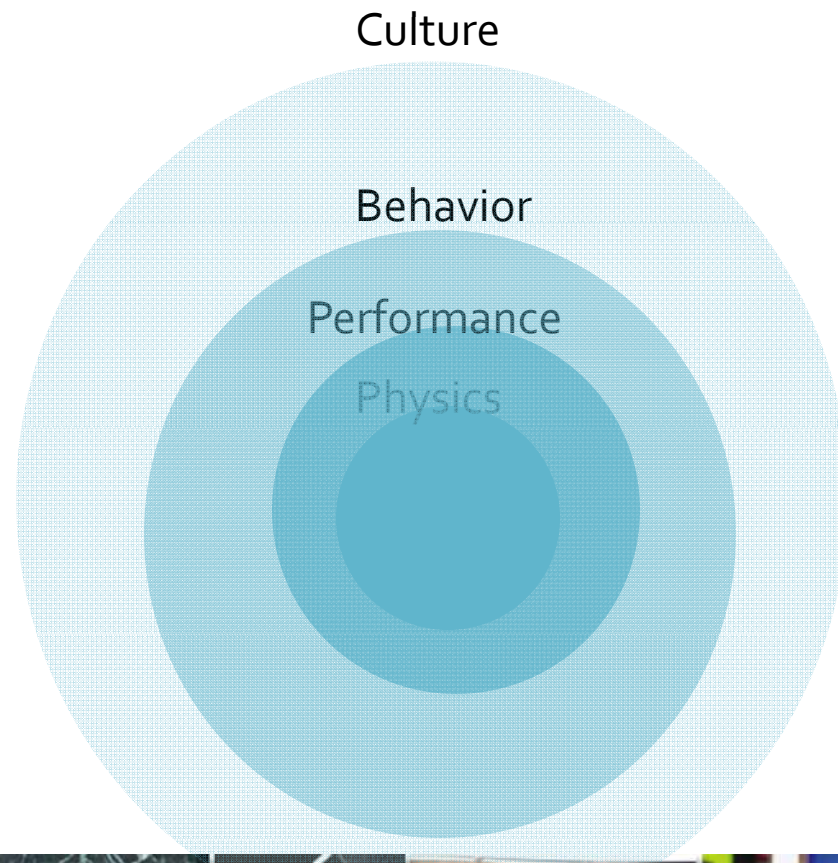
SAE EDR Symposium; Comeau, 2007

- Myth of the “crash without injuries”
- Myth of invariant behavior and culture
- Similar challenge for other high-hazard, low-risk domains—diffuse and delayed feedback



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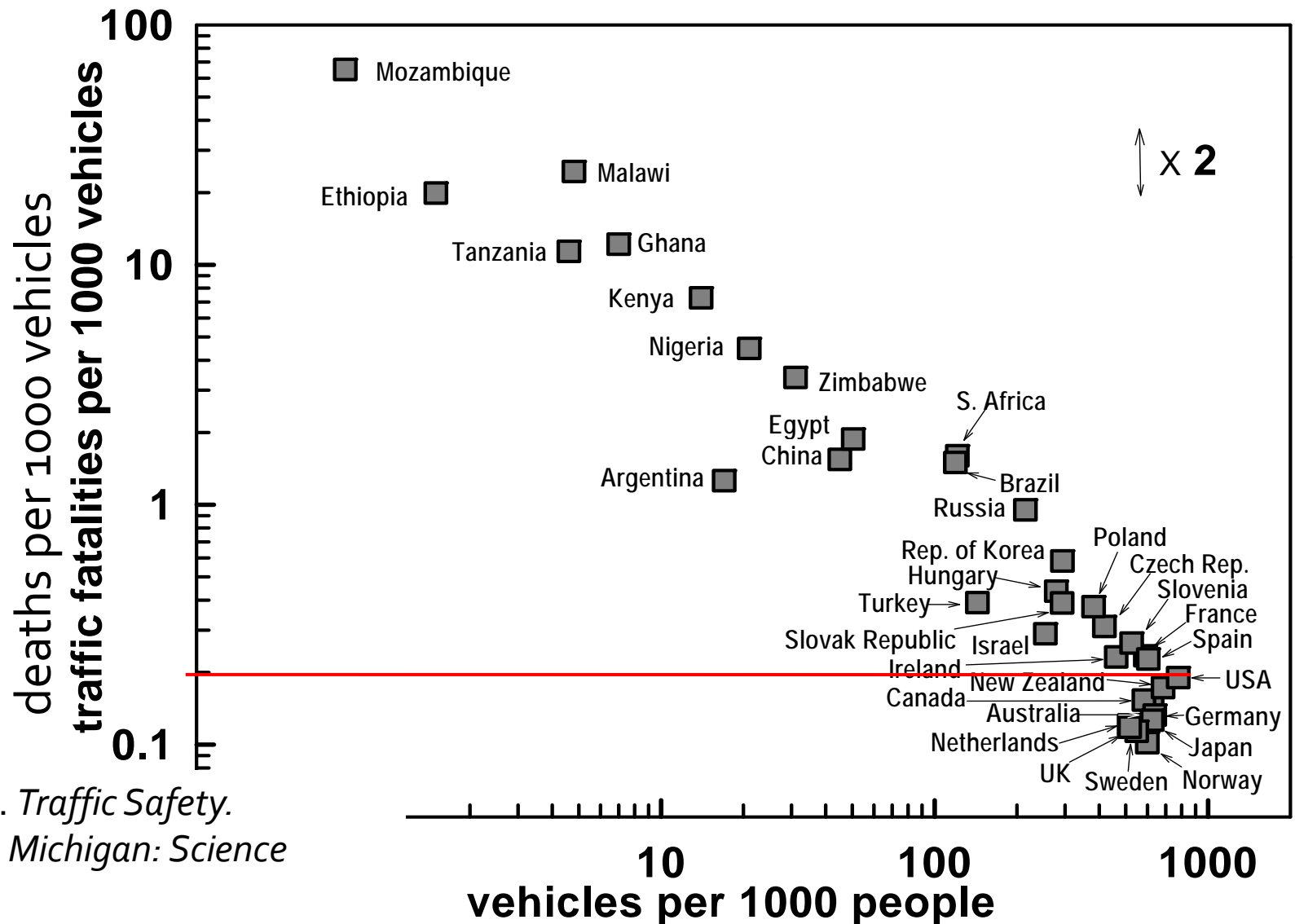
# Role of Culture



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# Regional and Cultural Influences



Evans, L. (2004). *Traffic Safety*.  
Bloomfield Hills, Michigan: Science  
Serving Society.

# Seat Belt Use and a Focus on Safety

- Australia  
front seat  
belt assumed
- US:  
53%, 1994  
77%, 2007
- Korea:  
23%, 2000  
98%, 2001



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# France (2001-2004)

- Increased national visibility—Chirac
- Increase enforcement
  - Speeding (1.3 to 3.1 million tickets)
  - Drunk driving
  - Seat belts
  - Cellphones
- Decreased speeding 11.3% and speed 5km/hr



Decreased death rates 32.2%  
and injury rates 29.4%



# Elements of Driving Culture

Culture consists of the beliefs, values, norms, and things people use that guide social interactions

- **Multiplicity of driving cultures**
- **Culture as dynamic, contextual, and emergent**
- **Best modified by changing social practice rather than by changing beliefs**



# Culture as a Termite Mound

Mound/context  
Macro

Termite

Pheromone  
Micro



[http://www.family-hipp.co.nz/site/klausdierks/images/Namibia.Otjozondju-Waterberg-Termite\\_1.jpg](http://www.family-hipp.co.nz/site/klausdierks/images/Namibia.Otjozondju-Waterberg-Termite_1.jpg)



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# Interventions to shape driving culture

- Place-based intervention
- Cyborg-based intervention
- Network-based intervention
- Multi-level control-based intervention



# Place-based Intervention

- Regional considerations—  
**Montana and Wisconsin**
- Governor Judy Martz: responding to open container bill, reflecting a place-based identity: “there is a myth in Montana that drinking and driving is part of being a Montanan”
- Wisconsin bar owner: “I’ve had situations where a parent was going to buy drinks for a kid who looked 8 or 10 years old,” he said, “and I had to say, ‘That’s a no-go.’” NYTimes (2008)
- Artifacts affect behavior that affects artifacts



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# Cyborg Intervention

- The pseudo-private space afforded by the “metal cocoon” has dehumanizing tendencies
- Accepting the agency of the car-driver hybrid, we can influence driving behavior in new ways that can change driving culture and promote greater safety

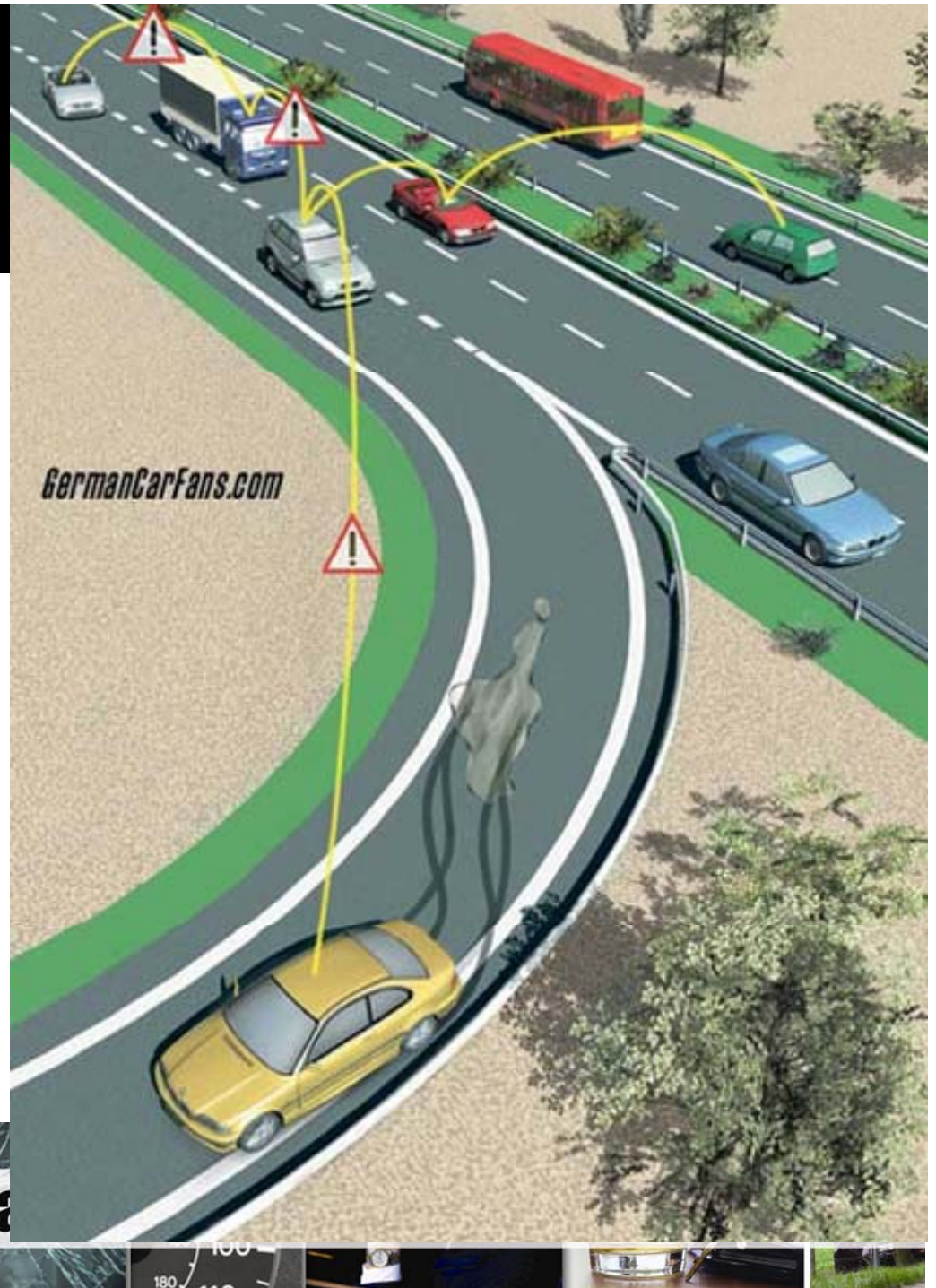


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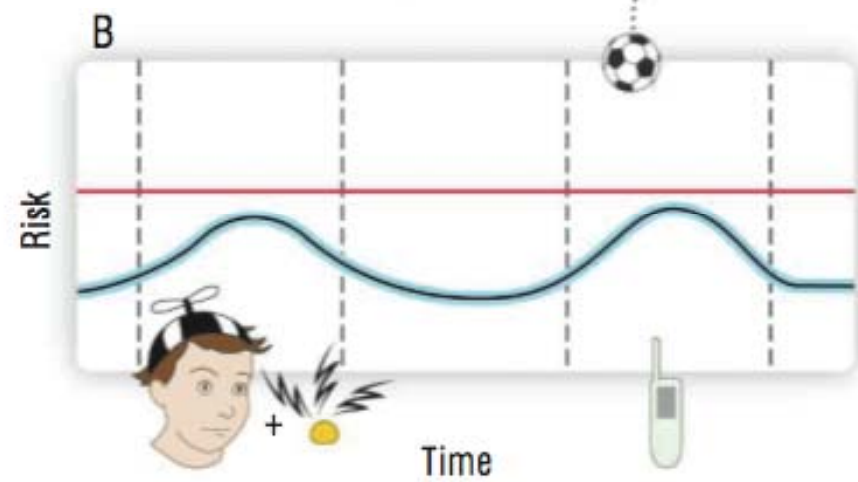
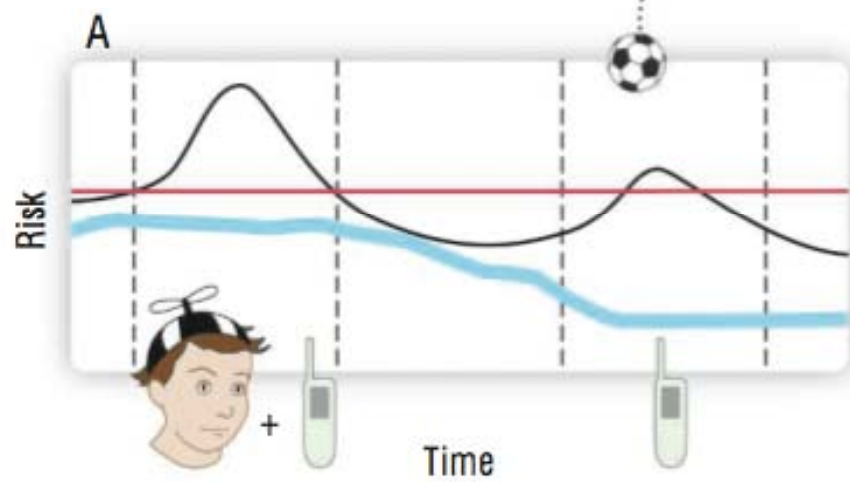
# Cyborg Intervention

- Vehicles will know the driver
- Provide structure for behavior—Nudges or more
- Enhanced feedback
- Link to social networks beyond the car



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— Acceptable risk threshold — Driver's perceived risk — Actual risk

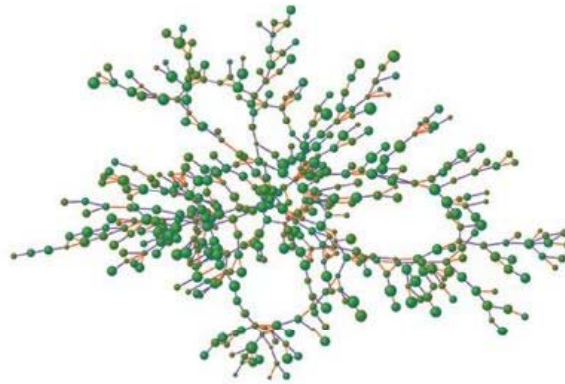


# Network-based Intervention

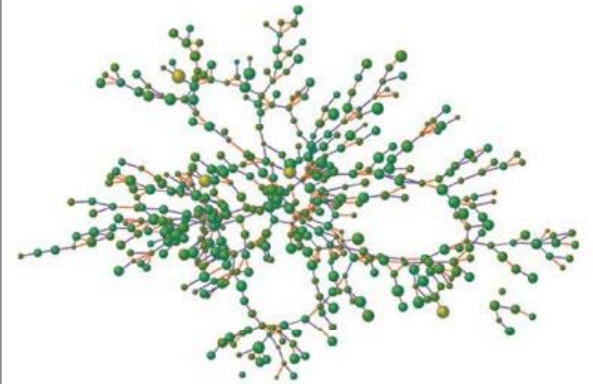
- Actor-network theory (ANT) (Latour, 1987; J. Law, 1994) provides a theory and method for understanding how complex networks of people, vehicles, organizations, and infrastructure influence driving culture
- Revealing the network that influences a driving culture reverses the tendency to ascribe behavior to simple linear causation
- Network analysis reveals influencers and “disease” pathways



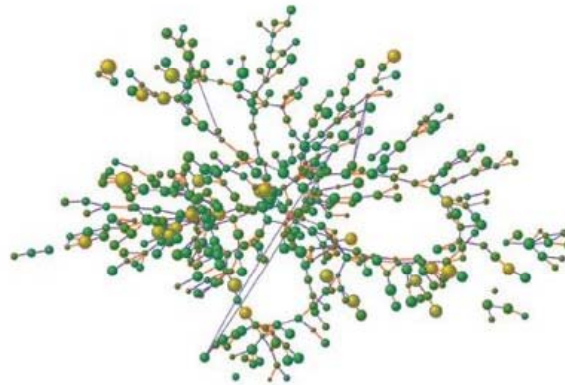
A 1975



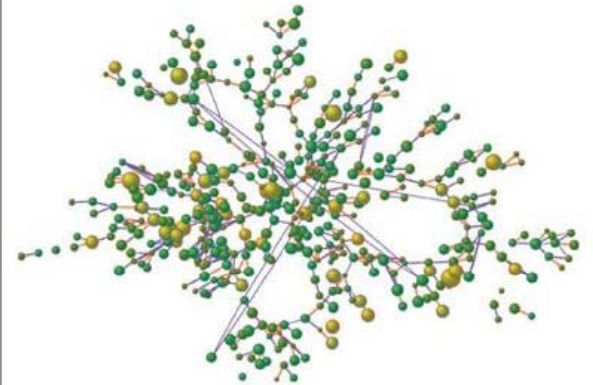
B 1980



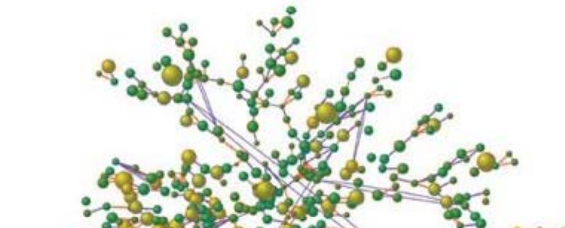
C 1985



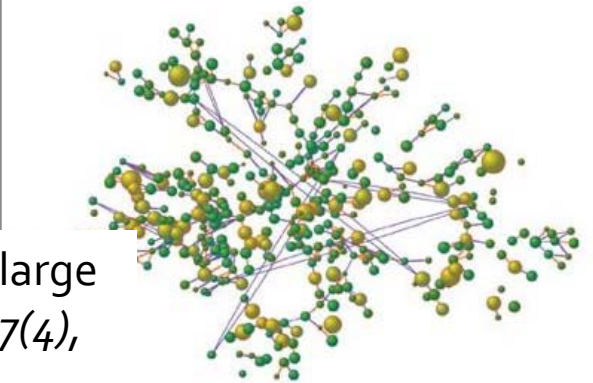
D 1990



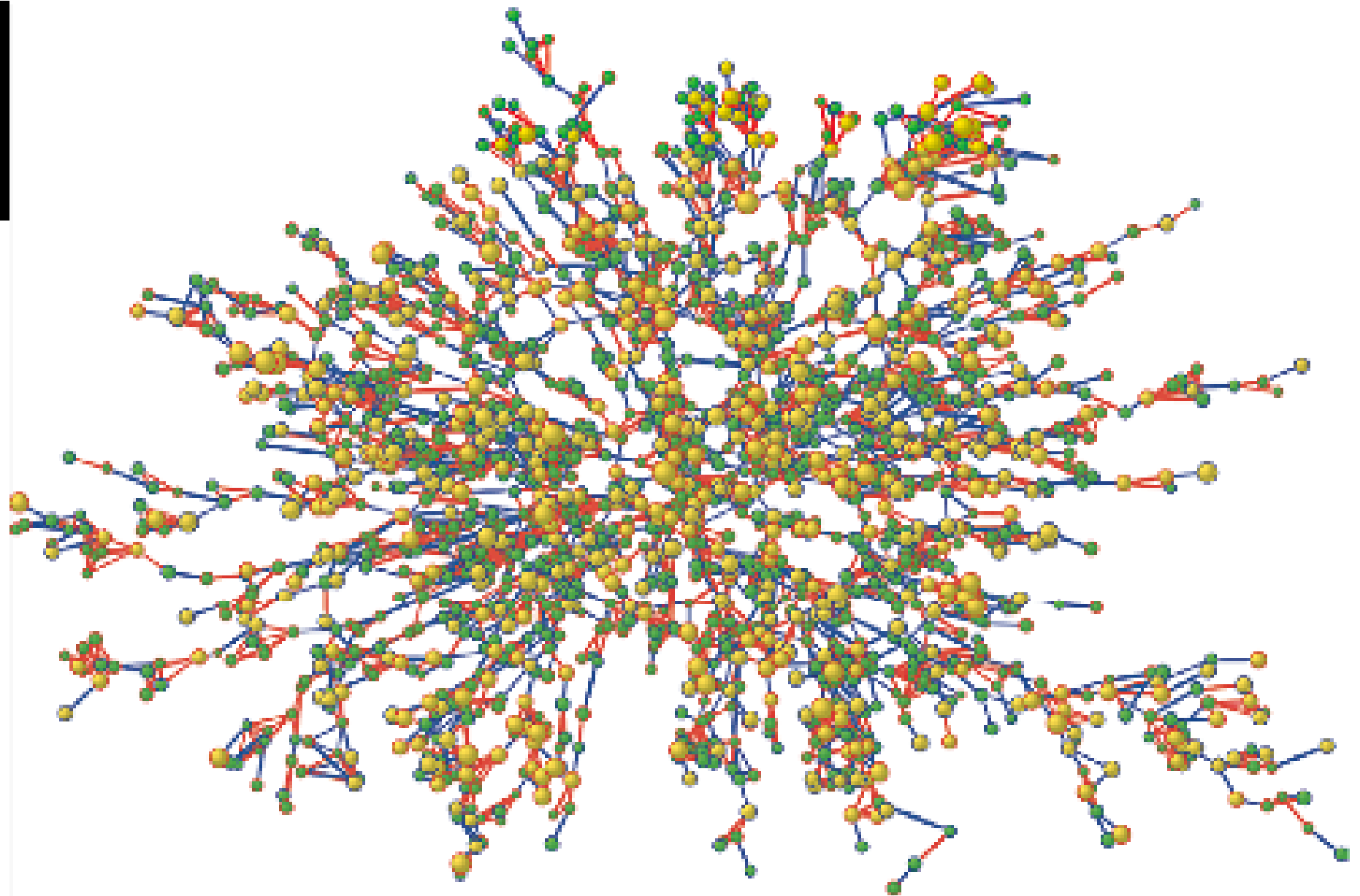
E 1995



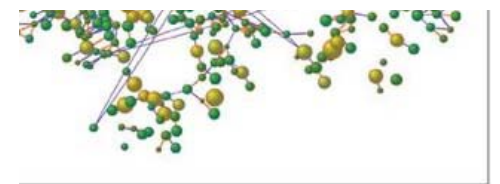
F 2000



Christakis, N. A., & Fowler, J. H. (2007). The spread of obesity in a large social network over 32 years. *New England Journal of Medicine*, 357(4), 370-379.



Christakis, N. A., & Fowler, J. H. (2007). The spread of obesity in a large social network over 32 years. *New England Journal of Medicine*, 357(4), 370-379.



# Control-based intervention

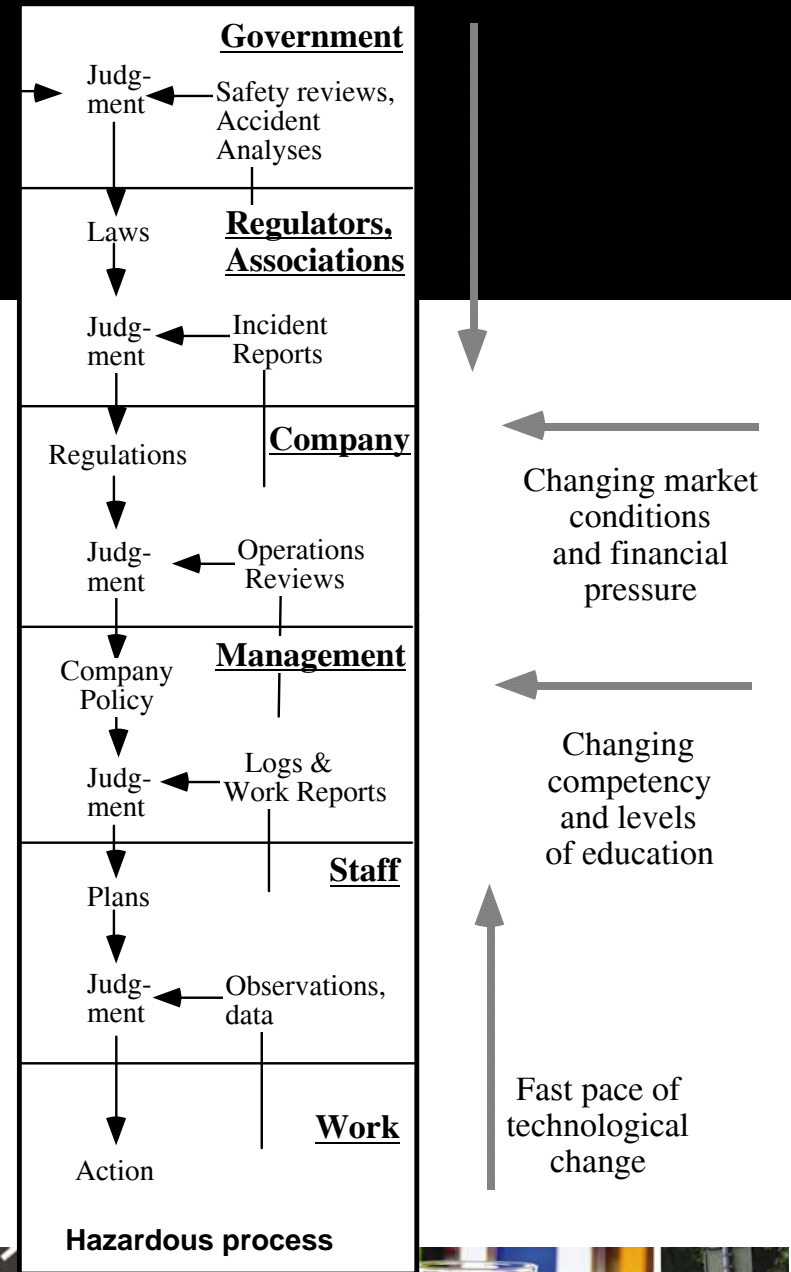
Economics;  
Decision Theory;  
Organizational  
Sociology

Industrial  
Engineering;  
Management &  
Organization

Psychology;  
Human factors;  
Human-Machine  
Interaction

Mechanical,  
Chemical,  
and Electrical  
Engineering

Public  
Opinion



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Rasmussen, J. (1997)

Risk management in a dynamic society

# Control-based intervention

Enhance  
feedback to  
designer

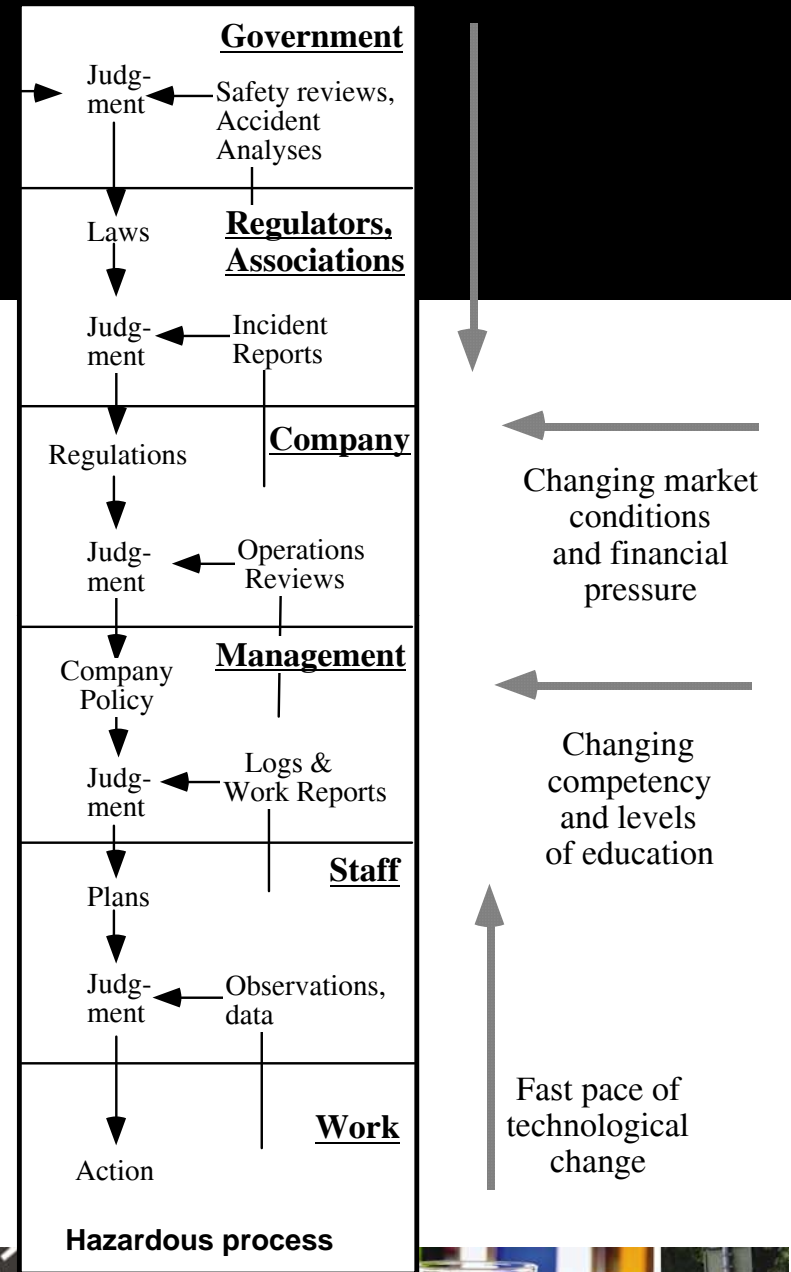
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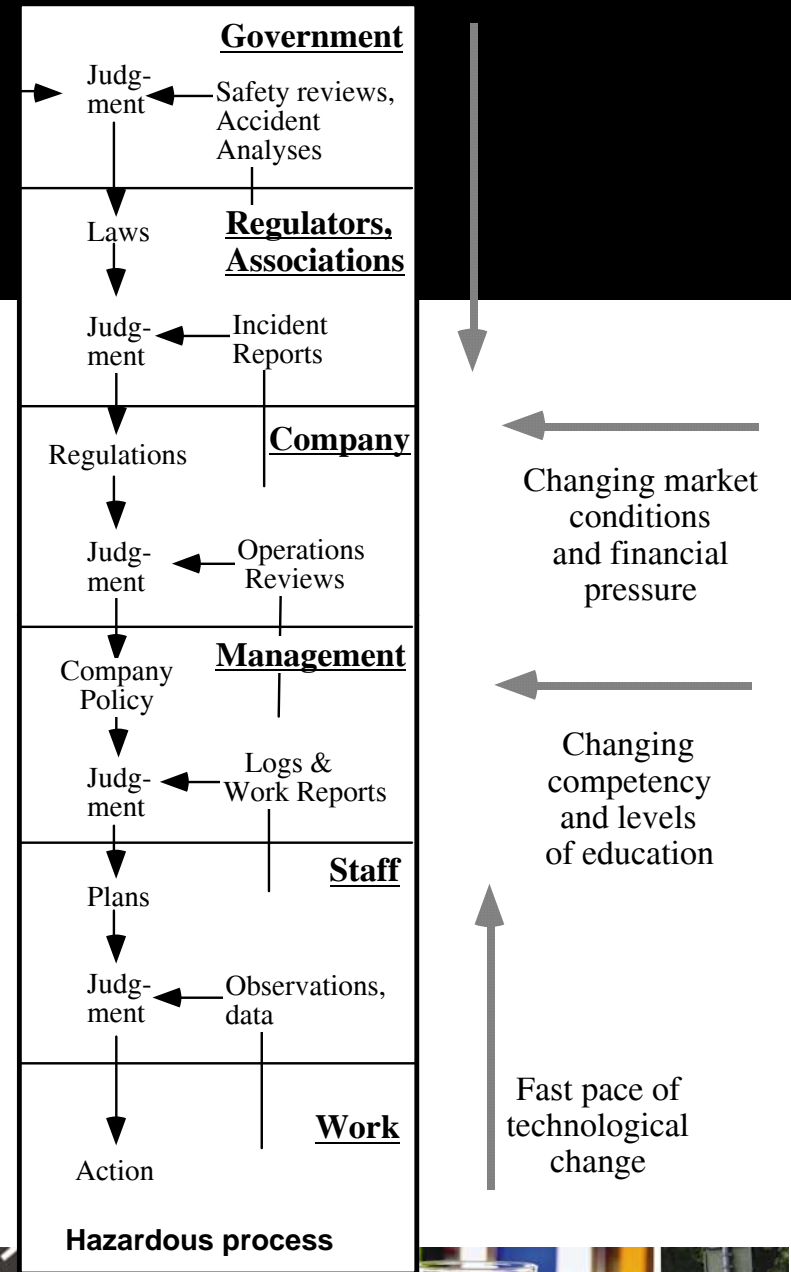
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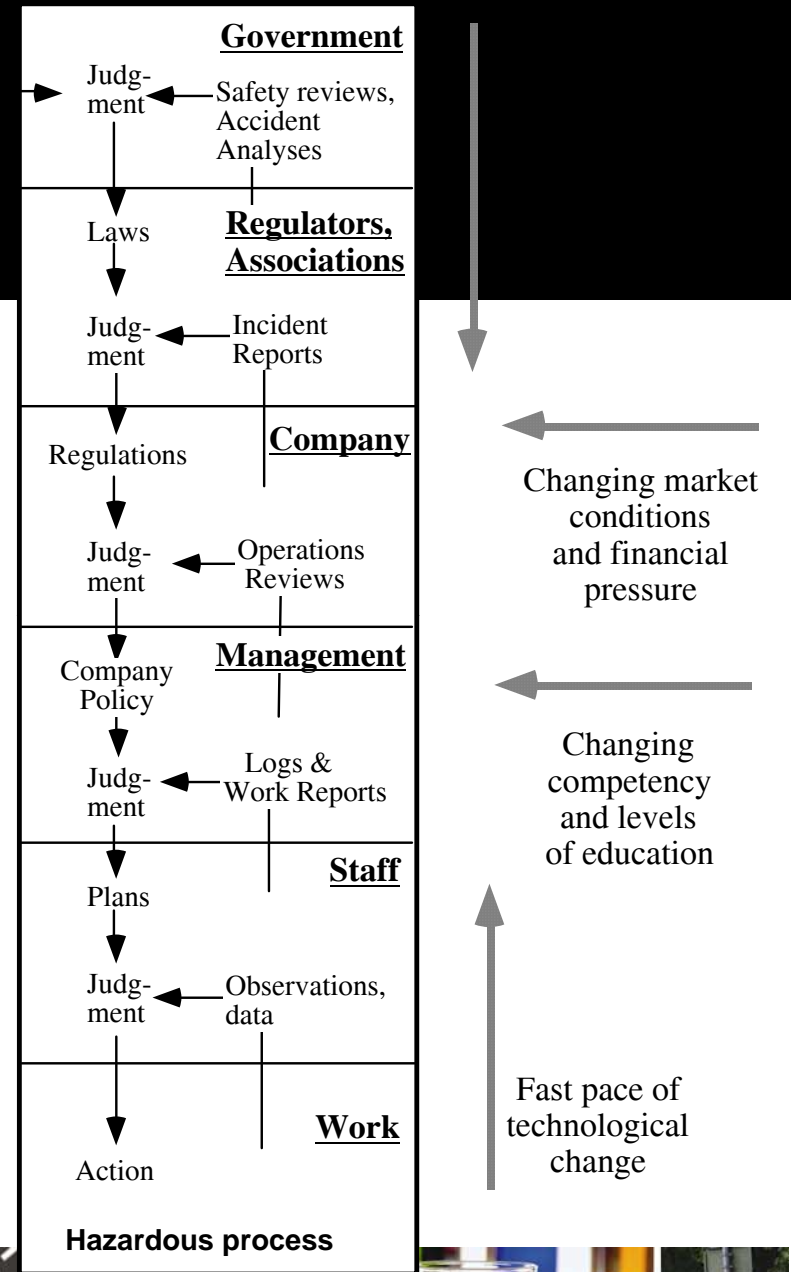
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Enhance feedback  
to driver

Public  
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# Control-based intervention

Public Opinion

Enhance feedback to designer

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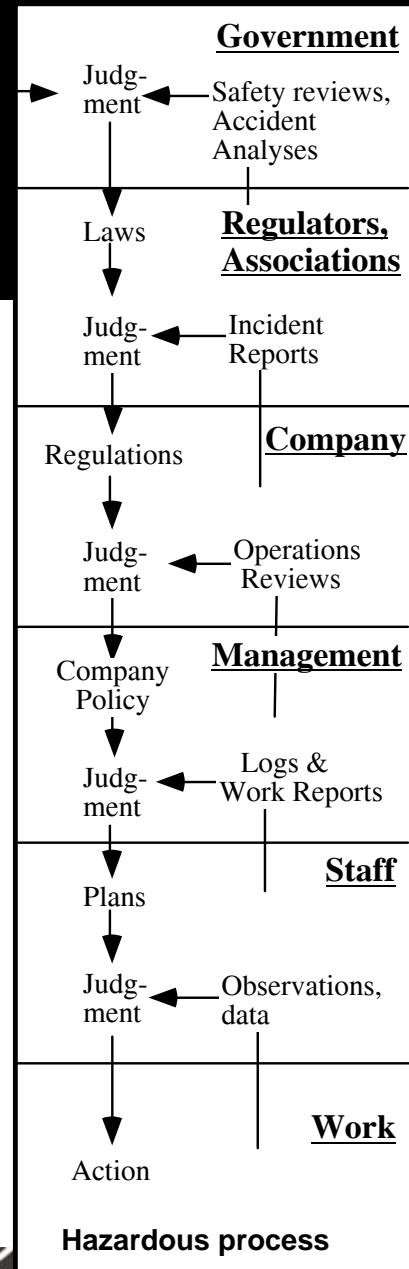
Psychology;  
Human factors;  
Human-Machine  
Interaction

Mechanical,  
Chemical,  
and Electrical  
Engineering

Enhance feedback to driver



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Changing market conditions and financial pressure

Changing competency and levels of education

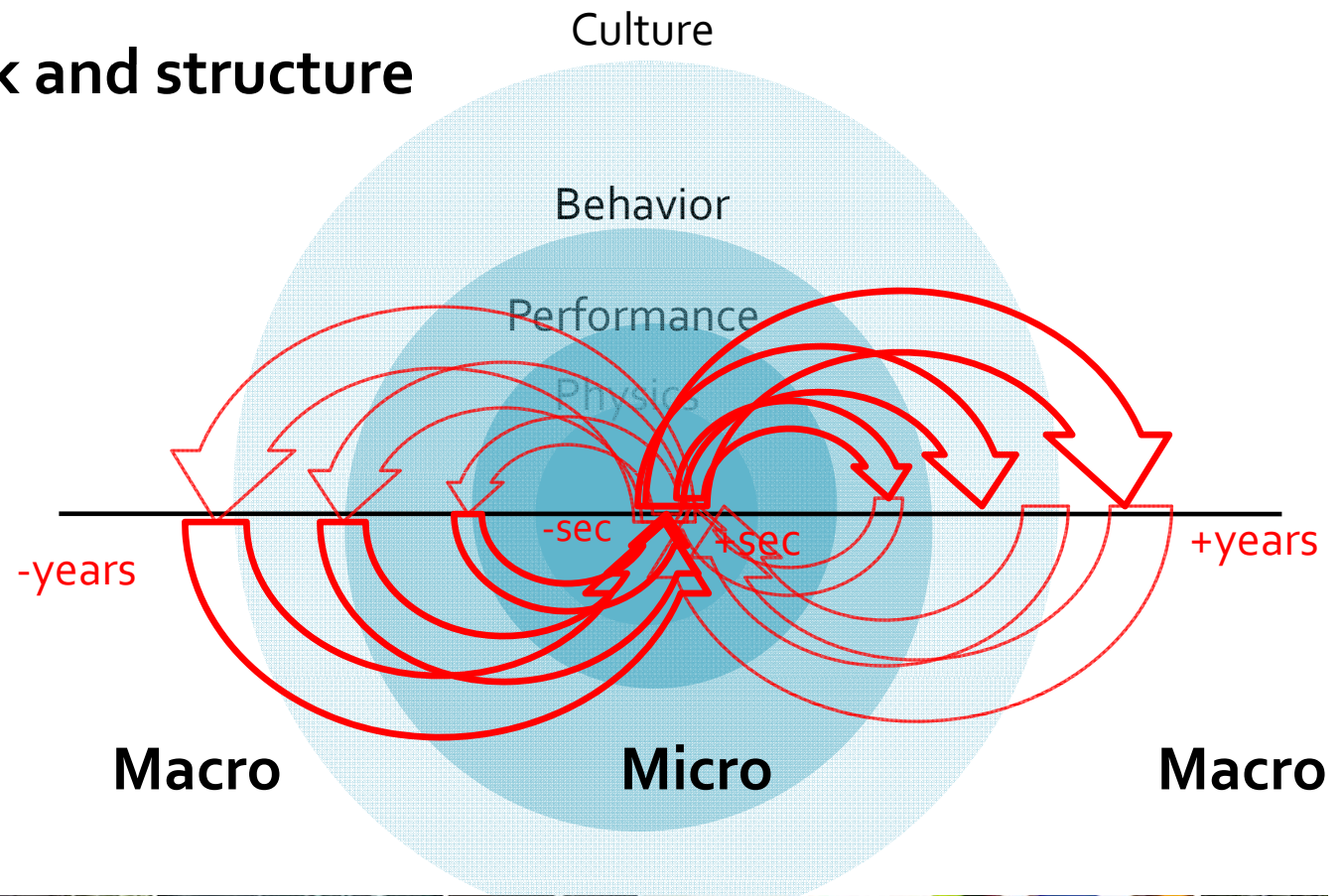
Fast pace of technological change

Rasmussen, J. (1997)

Risk management in a dynamic society

# Multi-level Control-based Intervention

Enhancing feedback and structure



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# Culture Changes



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# General Considerations

- Culture is a process, not a static structure  
*Culture matters and can change*

- Materialist and structural approach to culture's evolution  
*Visibility of structures, actions, and effects matter*

- Technology offers many points of influence  
*Proactive multidisciplinary approach*



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